



Commercial software with a difference

Mortgage Mate

Let your customer 'see' the effect of changes

Description

We believe that being able to demonstrate to your customer the effects of increasing payments, or reducing the mortgage term, is a very powerful sales aid; which is why we are pleased to be able to introduce Mortgage Mate.

Entering information

Only 3 basic mortgage questions need to be answered;

1. The initial mortgage amount
2. The initial interest rate
3. The initial mortgage term

Website / Laptop Friendly

Using this system on a website or on a laptop, could not be easier.

Comparing features

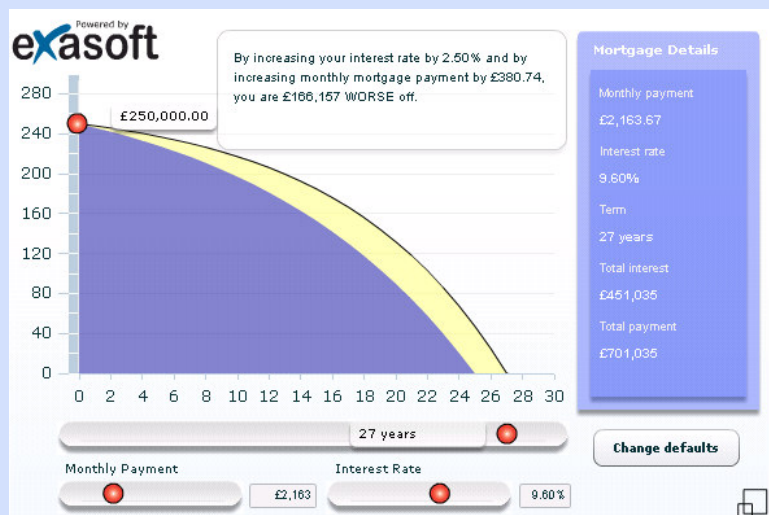
'Slider buttons' allow the effects of actual or hypothetical variations of : payments, terms, interest rates, and additional borrowing to be compared with the minimum of fuss.

'Real-time' updates to results and graphs make this an elegant tool, illustrating changes quickly for maximum impact and with minimum effort.

Why not try this calculator online at either;

<http://www.explc.com> (our website)

<http://www.skipton.co.uk> (skipton bs)



Calculations

Each Mortgage Mate version can be customised to meet your requirements and this includes calculation methods, colours, font, branding, wording etc. Discounted versions of the software are available where our logo is shown (as above).

This system is designed as a mortgage sales aid, to encourage client discussion, understanding plus real mortgage planning.

Unless the correct calculation method is used, it can only be for illustrative purposes only.

Mortgage Mate

Different versions

Which version is best for your website

We don't believe that one calculator will suit everyone's requirements, which is why we currently have four versions of Mortgage Mate available to customers;

Mortgage defaults

Mortgage

Interest rate

Term

OK

A variety of questions from the very simple to the more complex

Mortgage information

Mortgage

Interest rate

Rate drop

Term

OK

Mortgage information

Move the sliders to experiment with different

Mortgage

Interest rate

Term

Repayment type

Interest only amount

OK

Graphs displaying a variety of information

